Contents of Volume 92

Numbers 1/2, September/November 2003

When is it "a pleasure to do business with you?" The effects of relative status, outcome favorability, and procedural fairness 1
Ya-Ru Chen, Joel Brockner, and Jerald Greenberg

Adaptive aspirations and contributions to a public good: Generic advertising as a response to decline 22
Sandeep Krishnamurthy, William P. Bottom, and Ambar G. Rao

Calibration, additivity, and source independence of probability judgments in general knowledge and sensory discrimination tasks 34
Peter Juslin, Anders Winman, and Henrik Olsson

Cross-cultural variations in leadership perceptions and attribution of charisma to the leader 52
Nurcan Ensari and Susan Elaine Murphy

Group decision process and incrementalism in organizational decision making 67
Henry Moon, Donald E. Conlon, Stephen E. Humphrey, Narda Quigley, Cynthia E. Devers, and Jaclyn M. Nowakowski

Planning, personality, and prediction: The role of future focus in optimistic time predictions 80
Roger Buehler and Dale Griffin

Order effects in sequentially judged options due to the direction of comparison 91
Wändi Bruine de Bruin and Gideon Keren

The dynamic relationship between performance feedback, trust, and conflict in groups: A longitudinal study 102
Randall S. Peterson and Kristin Jackson Behfar

Author Index for Volume 92 113